You can add relationships to any Contact profile, and those relationships can be with people in your database or outside of it. This area will list their name, the relationship type, and any relationship notes you enter.

When you add a Relationship to someone who already exists in your Flipcause Contact Database, the Relationship will be added to both Contacts, and they will be linked together, with a reciprocal Relationship type displayed on each. For example, if you add an existing Contact as the "Manager" of a Contact, than the two Profiles will link to each other from the relationships section, one will be labeled as "Manager," and the other as "Direct Report." The same will be true for "Grandparent" and "Grandchild," "Parent" and "Child," "Employer" and "Employee," etc.

When you add a Relationship to someone who does not exist in your database, this person will not be created in your Flipcause Contact Database. The information will be displayed as a static reference in the Relationships section.
If you want to add a Relationship to someone who is not in the database, and that you want to add to the database, create a Contact Record for them first, then add the Relationship to an existing Contact Record.